



Inn-Sight



*Newsletter of the Mid-Florida Chapter *Since 1973* Seven time HFTP Chapter of the Year.*

*Gateway to HFTP * <http://www.hftp.org> * Mid-Florida Chapter Web Site * www.midfloridahftp.org

December 2014



2015

Officers & Directors

Officers

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lschefstad@cariberoyale.com

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Florida Hotel & Conference Center
407-816-5188
Ccipar@thefloridahotelorlando.com

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352-588-8005
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Ed Barton

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Like us on Facebook

HFTP Mid-Florida, Over 41 Years of Leadership, Scholarship, Participation, Service

General Meeting -Tuesday, December 16th, 2014

The Mid-Florida Chapter

Hospitality Financial and Technology Professionals

Rosen Shingle Creek Resort

9939 Universal Boulevard Orlando, Florida

Driving Directions From Orlando I-4 towards Tampa.

Take the SR-528 Beachline East toward the airport

Take the Universal Blvd. exit (Exit 2) toward Orangewood Blvd. Turn left (north) onto Universal Blvd.

The Resort is on your right.

After the Security Welcome Center turn right for the entrance leading to the self parking lot.

The meeting room is to be determined.

Panel and Program

Topic: "Officers Update: Increasing your professional worth through, Leadership, Scholarship, Participation and Service"

Moderator: Christina Finch, Principal, Smart Professional Resources

Panel:

President, Lori Schefstad, Director of Information Systems, Caribe Royale, Vice President, Kelly Montgomery, Regional Director of Finance, Loews Hotels Treasurer, Nasir Naseer, Director of Finance, Nickelodeon Suites Resort Secretary, Christine Cipar, Corporate Controller, The Florida Hotel and Conference Center

This educational session falls under specialized knowledge and applications geared to basic knowledge on the topic and there are no prerequisites for attending. One CPE credit hour may be earned for participation in each session.

Reception 6:00 pm ~ 7:00 pm

Two drink coupons per person then Cash Bar, Heavy hors d' oeuvres

Panel Discussion 7:00 pm ~ 8:00 pm

You may come early if you wish to spend more time networking.

Please RSVP on our web-site: www.midfloridahftp.org Reservations and cancellations before 12:01 pm Thursday December 11th. Please, no walk ins.

No-shows and late cancellations will be billed.

Dinner : Members with RSVP \$45.00, Non-Members and Guests or no RSVP \$55.00, Student Chapter Members \$25.00.

Use the express registration line at the meeting, PAYPAL is available on the web-site.

President's Corner**By: Lori Schefstad, CHTP**

Fellow HFTP Mid-Florida Chapter Members,

I would like to personally thank Susan Ferguson for her efforts in securing engaging speakers with very interesting topics for our Mini-Ed. The survey (monkey) says "It was an overwhelming success!" And though he didn't actually speak, Leonardo pulled himself away from his pizza and came out of the sewers long enough to take pictures and mingle with the crowd.

Just a heads up, the new CHTP test goes into effect 1-1-16. Those that apply by 12-31-14 will have until 12-31-15 to take the old test. Any applications received after 1-1-15 will be required to take the new test. I heard through the grapevine, from a very reliable source, that the old test is far easier. Don't procrastinate, there is an approval process. Please reference the global website, for more information on how to apply: http://www.hftp.org/career_development/certifications/cht/.

Rather than have a social for December's member meeting, we want to give our membership the CPE points they need. We have decided to have a cocktail hour with heavy hors d'oeuvres, followed by an executive committee panel forum to answer the questions gathered by the "Ask your BOD" survey. It will be held December 16th at Rosen Shingle Creek and will be worth 1 CPE point. We hope to see you there and promise to get you home early.

The Florida Regional Conference committees are hard at work planning. If you are interested in helping plan, please feel free to contact any member of the Board of Directors.

Happy Holidays to you and your family, from your HFTP family!

Thank you again for your continued involvement in the Greatest Chapter in the HFTP Universe!

Respectfully,

Lori

Lori Schefstad, MCSE, CHPT
HFTP Mid-Florida Chapter President

Membership News, Embrace the vision, join the fun!

Committee Chair, Gregory Wilhelm, CHTP

407-923-5962 or gregorywilhelm@mindspring.com

The 2015 Membership Contest, IT'S HUGE!!!

You only need to sponsor one new member to win. Contest ends on August 28, 2015. Drawing will be held at our September, 2015 General Membership meeting. You need not be present to win.

**Thank you sponsors, for your generosity and ongoing support of the HFTP Mid-Florida Chapter.
The greatest HFTP chapter in the universe!**



*HFTP Mid-Florida Chapter
Member Spotlight
Scott Ellman*

Scott Ellman – Member Spotlight 11/2014

Paycor - Major Market Sales Executive

With over 15 years of experience and client successes, Scott has helped hundreds of businesses realize their goals including cost reduction, streamlined processes, and improved technology. He understands that we are all consumers, sales people included, which lends to his straight forward approach when helping new clients.

Business executives appreciate that he pays attention to the details and also provides the facts they need to make business critical decisions.

Paycor is the largest privately owned payroll company in the nation. Providing a "hire to retire" suite of products including:

- Applicant Tracking,
- Electronic On-Boarding
- HRIS
- Time & Attendance

Paycor has over 24,000 clients, many of which voted, and helped them achieve the award for both The Best Human Capital Management Solution and Best Customer Service the past three years. With a 99.3% client retention rate, it is no wonder why Paycor is growing at 20%+ annually.

Some of Scott's current clients include:

Jimmy Buffet's Margaritaville Restaurants

Star Island Resorts

Embassy Suites Orlando

Lake Buena Vista Suites

Caribe Royale

Florida's Natural Orange Juice

Hotelbeds.com

Floridays Resort Orlando

Mid - Florida Membership Chair Greg Wilhelm, CHTP presents Scott with the coveted HFTP-Mid-Florida padfolio and welcomes him to the chapter.



And that was the year that was.....

We participated in the Bacchus Bash, American Cancer Society Cattle Barons Ball and hosted the Camp Boggy Creek golf event as part of our community service program.



We acknowledged our members through the Member of the Month program >>>



The Chapter's monthly seminars offered 18 CPE educational points through our general meetings and mini-educational program.

Greg went out of his way to recruit new members. Leonardo escaped from the New York chapter and hopes to get a job at Loews through networking at the general meetings.



Leo, also helped at the mini-ed presenting on Leadership. He shows us that true leaders walk the walk and talk the talk.



COMMITTEE ASSIGNMENTS 2014
We need you !!! ALL positions are up for grabs! If you are interested in contributing to any of the committees, please contact any Board Member.
* Denotes Chair

Education – Mini Ed Conf.

*Susan Ferguson 407-876-8031
With Arthur Kasper 407-626-676
And Christina Finch, Lori & Kelly

Job Bank/Legislative/By-Laws

* Lori Schefstad 407-238-8445
Membership Relations/Recruitment
*Gregory Wilhelm 407-923-5962 or gregorywilhelm@mindspring.com

Communications

Webmaster: www.midfloridahftp.org

* Ken Wear 407-463-3895

Lori Schefstad 407-238-8445

Social Media

* Ken Wear 407-463-3895

Newsletter Ed.

*Bill Parrish 407-876-8038

Admin/Program/Speakers

* Arthur Kasper 407-626-6760

With Christina Finch and Susan

Christine Cipar 407-816-5188

Admin. Locations

* Christina Finch 407-478-1956

With Arthur and Susan

Scholarship Awards

* Michael Dryden 407-597-4068

Nasir Naseer 407-387-0242

Terri Nobles 407-319-1031

Nominations

* Judy Holcomb 352-588-8005

Chad Curtis 407-996-6143

Michael Dryden 407-597-4068

Kris Shoemaker 407-685-9827

Bill Parrish 407-876-8038

Larry McCloskey 407-239-3962

Chapter of the Year and Regional Conference

* The Board

Hospitality Committee

* Christine Cipar 407-816-5188

Ana Santiago 407-503-9225

Nasir Naseer 407-387-0242

Community Services

CFH&LA Ex-Officio Board Member

Lori Schefstad 407-238-8445

Bacchus Bash

* Larry McCloskey 407-239-3962

* Michael Dryden 407-597-4068

Gordon LeBlanc 386-235-3875

Arthur Kasper 407-626-6760

Charity Golf Event

It's all for the kids!

* Jack Griffith 407-685-7520

Jeff Fernandez 407-685-7521

Kris Shoemaker 407-685-9827

Gordon LeBlanc 386-235-3875

Arthur Kasper 407-626-6760

Cattle Baron's Ball

* Chad Curtis 407-996-6143

Publications /Publicity

* Kelly Montgomery 407-503-9215

Patty Geer 407-825-1308

Chapter Calendar

Kelly Montgomery 407-503-9215

Fun Committee

Dr. Judy Holcomb 352-588-8005

Chapter Historian

Michael Dryden 407-597-4068



We got to visit with old friends. The HFTP Mid-Florida Chapter's Past President's Club



WE HAD FUN!!



HFTP Mid-Florida, 41 Years of:

Leadership, Scholarship, Participation, Service

Your HFTP Mid-Florida Chapter 2015 Board of Directors:



From the Left: Treasurer Nasir Naseer, Gordon LeBlanc, Vice-President Kelly Montgomery, Christina Finch, Secretary Christine Cipar, Arthur Kasper, President Lori Schefstad, Ken Wear, Chairperson Dr. Judy Holcomb, Jack Griffith, and Ed Barton wish you and your family, happy holidays, a Merry Christmas and the very best in the new year. We hope to see you all at the next General Meeting.

HFTP is an association of diverse individuals focused on the financial and technological aspects of the hospitality industry. It can only succeed through your contribution of time, talent and effort. The rewards of this type of volunteerism will be evident through your own personal and professional growth.

We need and appreciate your SUPPORT.

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MID-FLORIDA CHAPTER

P.O. Box 692004
Orlando, FL 32869-2004

2014-2015 HFTP Mid-Florida CALENDAR

Note: Meeting fees for 2015 are \$45 Regular member, \$25 Student, \$55 all guests, Non-Members and failed to RSVP.

Prepay your meeting fee on the web-site with PayPal

Nov 4th, Board Meeting, 6 pm, TBD

Nov 18th, Mini-Educational, 1:00 pm, Nickelodeon Suites Resort

Nov 27th Give Thanks

Dec 16th General Meeting, 6pm Rosen Shingle Creek

Dec 25th, leave some cookies out!



Jan. 27th, General Meeting Wyndham Grand Orlando Resort Bonnet Creek

Feb 7th, American Cancer Society, Cattle Baron's Ball, Rosen Shingle Creek



THE 2015 FLORIDA REGIONAL

Hosted by The HFTP 1st Coast and Mid-Florida Chapters

For more Chapter news visit the Universally acclaimed Chapter Web Site at:

www.midfloridahftp.org

The opinions expressed in the Mid-Florida Chapter newsletter and web-site are solely those of the editor, web master or author of the article and have nothing to do with HFTP Global and/or in some cases reality, political correctness or good hygiene.

A CALL FOR CERTIFICATION

Be the best that you can be!



HFTP Mid-Florida Chapter Meetings Locations & Topics & C.P.E. Points

**** CPE Forms must be filled out the night of the meeting. You cannot mail in copies and you must retain your own copies as the Chapter will not send you verification or a second copy. Also, your signature at the meeting registration desk verifies your attendance.

For your information this is a listing of all the educational opportunities at the Chapter level and a reminder for HITEC and the Annual Convention CPE credits you may have earned. You should receive a maintenance reporting form from HFTP when your two year maintenance cycle end approaches. If you have any questions contact Bryan Wood at HFTP 1-800-646-4387 or bryan.wood@hftp.org.

15 Points for 2013 from Monthly Chapter Meetings

01/29/13	Hard Rock Hotel @ Universal – Mary Greenwood, How to negotiate anything.	CPE Pts. 1
02/26/13	DoubleTree @ Saeworld – Richard Stevens, Health Care Reform. What it means to you.	CPE Pts. 1
03/26/13	WDW Swan & Dolphin Resort – Larry Beck, Content Management and Forms Automation	CPE Pts. 1
04/30/13	Omni Orlando Resort ChampionsGate – Tracy Sellers, Sales Tax Credits & Incentives	CPE Pts. 1
05/21/13	Nickelodeon Suites Resort Mini-Educational Program: Jeffrie Hunter, Harnessing the Power of Integration Dr. Passard Dean, IFRS and the Hospitality Industry	CPE Pts. 2
06/18/13	Florida Hotel & Conf. Center, Gordon LeBlanc, Guest Technology Experience of the Future	CPE Pts 1
06/24 -26	2013 HITEC Minneapolis HFTP Trade Show	CPE Var per HFTP
07/28 -7/30	The Florida Regional Palm Beach, Various Speakers & Topics	CPE Var
07/30/13	Hyatt Regency OIA, Kathy Ennis, Framework for a successful benefits Audit	CPE Pts. 1
08/27/13	Wyndham LBV, Heather Stone, Electronic Payments for the Hospitality Industry	CPE Pts. 1
09/24/13	The Villas Of Grand Cypress, Installation of Officers & Directors, Annual Meeting	CPE Pts. 0
10/16-19	2013 HFTP Annual Convention & Trade Show & Leadership Summit	CPE Var per HFTP
10/29/13	Renaissance Orlando Airport, Prasad Chittaluru, Empowering end users with Information	CPE Pts. 1
11/19/13	Nickelodeon Suites Resort, Mini Educational Program: Keith Craven, How to turn your marketing into a profit center Bill Myers, Unified Communications and the need for architectural design sessions Heriot Prentice, Hospitality Fraud Mary Gardner, How to connect, communicate and captivate Mary Gardner, Enhance your career through public speaking	CPE Pts. 5
December 2013	Winter Social – Nickelodeon Suites Resort Casino Night	CPE Pts. 1/5

18 Points for 2014 from Monthly Chapter Meetings

01/28/14	Rosen Centre Hotel – Samir Gupte, VP Darden Restaurants -Ethics	CPE Pts. 1
02/25/14	Embassy Suites – Dr. Steve Sutton – Technology in Accounting, Embrace it but fear it.	CPE Pts. 1
03/25/14	Bohemian Hotel Celebration – Glenn Scharf, Accounting and Tax issues	CPE Pts. 1
04/29/14	The Castle Hotel – Mark Weeks, Wi-Fi in High Density Application	CPE Pts. 1
05/17/14	Spring Social – Orlando Improv at Point Orlando	
06/17/14	Nickelodeon Suites Resort, Mini Educational Program: CHAE & CHTP Reviews Daniel Stephens, The Future of Transportation in Orlando Rich Rabazinski, Current Sales Tax Issues Kris Shoemaker, Ethics in the Workplace Miguel Solivan, Yield Management Glenn Miller, Technology Developments and Usage Trends	CPE Pts. 5
06/23 -26	2014 HITEC LA	CPE Var per HFTP
07/24 -7/26	The Florida Regional Bonita Springs, Various Speakers & Topics	CPE Var
07/29/14	Wyndham Orlando I-Drive, Susan Vanderford, An Introduction to Business Continuity	CPE Pts. 1
08/26/14	The B Hotel, Jeff Benavides, Sustainability in Hospitality	CPE Pts. 1
09/30/14	The Caribe Royale Orlando, Installation of Officers & Directors, Annual Meeting	CPE Pts. 0
10/22-25	2014 HFTP Annual Convention & Trade Show & Leadership Summit	CPE Var per HFTP
10/28/14	The Club at Bella Collina, Klent Luschen, Mobile Hospitality Technology Trends	CPE Pts. 1
11/18/14	Nickelodeon Suites Resort, Mini Educational Program: Juli Barter, Understanding the Value of Data Security Kevin Gilpin, Keeping Your Data Safe David Polanski, Insights into the Profile of a Fraudster Tina Samson, Uniform System of Accounts 11 th Edition Thomas Guglielmello, Wireless Technology	CPE Pts. 5
12-16-14	Rosen Shingle Creek, Increasing your Professional Worth	CPE Pts. 1

Your Board of Directors wishes to thank the Mid-Florida hotels, resorts, clubs and other hospitality venues for their on going support of chapter events. We also thank the speakers that have devoted their time and talent to these educational sessions. We can't forget our event sponsors and chapter members of our Administrative, Program and Speaker Committee; the Hospitality Committee and Mini-Educational Committee, the entire Board of Directors and Past Presidents for their ongoing contributions.

Without the support of all the above, the educational program of your chapter would not be such a resounding success.



MID-FLORIDA CHAPTER

November 12, 2014

Re: Chapter 2015 Calendar Year Prepaid Meal Plan

Dear HFTP Mid-Florida Member;

Your Mid-Florida Chapter Officers and Board of Directors have put together a wonderful opportunity for you. For \$450.00, you will receive 10 monthly chapter meetings. In addition, you will receive free entry to the 2015 Social.

Please consider this your invoice for the prepaid HFTP Mid-Florida educational meeting fees. The prepaid fee is member specific and is not refundable for missed meetings. If the original named member leaves the company or transfers out of the area, the company may select another, employed, HFTP Mid-Florida member to use the balance of the year's prepayments. Contact the Chapter Treasurer for details.

Please complete and return this form with payment by January 20, 2015 to HFTP Mid-Florida Chapter, P.O. Box 692004, Orlando, FL 32869-2004.

Member Name: _____

Payment Type:

_____ Check (payable to HFTP Mid-Florida)

_____ Master Card _____ Visa _____ American Express

Card Number _____

Cardholder Signature _____

Expiration Date _____

Should you have any questions, please call me at 407-387-0242 or e-mail to:

treasurer@midfloridahftp.org

Sincerely,

Nasir Nassir

Nasir Nassir
Treasurer, HFTP Mid-Florida Chapter