



Inn-Sight



HFTP
Hospitality Financial and
Technology Professionals

Mid-Florida Chapter

Newsletter of the HFTP Mid-Florida Chapter *Since 1973* Eight time HFTP Chapter of the Year.

*Gateway to HFTP * <http://www.hftp.org> * Mid-Florida Chapter Web Site * www.midfloridahftp.org

November 2015



Certified Hospitality
Accountant Executive



Certified Hospitality
Technology Professional

2016

Officers & Directors

Officers

President

Kelly Montgomery

Loews Hotels at Universal Orlando
407-503-9215

kmontgomery@loewshotels.com

Vice-President

Nasir Naseer

Nickelodeon Suites Resort
407-387-0242

nasirnaseer@nickhotel.com

Treasurer

Christine Cipar

Florida Hotel & Conference Center
407-816-5188

Ccipar@thefloridahotelorlando.com

Secretary

Jack Griffith

Centerplate
407-685-7520

Jack.griffith@centerplate.com

Chairman of the Board

Lori Schefstad, CHTP

Caribe Royale Orlando
407-238-8445

lschefstad@cariberoyale.com

Directors

Christina Finch

Smart Professional Resources
407-478-1956

Cfinch@smartprosource.com

Gordon LeBlanc

BrightHouse
386-235-3875

Gordon.leblanc@mybrighthouse.com

Arthur Kasper

arthurkasper@earthlink.net

Gregory Wilhelm, CHTP

IT Consultant

gregorywilhelm@mindspring.com

Jose Aybar, CHAE

Plaza Resort & Spa
javbar1@cfl.rr.com

Dawn Shovestull

Florida Lodging Development
dshovestull@flmorlando.com

HFTP Mid-Florida, Over 40 Years of: Leadership, Scholarship, Participation, Service

Mini-Educational Conference, Tuesday, November 17th, 2015

The Mid-Florida Chapter Hospitality Financial and Technology Professionals

Rosen Shingle Creek Resort

9939 Universal Boulevard Orlando, Florida

Driving Directions From Orlando I-4 towards Tampa. Take the SR-528 Beachline East toward the airport.

Take the Universal Blvd. exit (Exit 2) toward Orangewood Blvd. Turn left (north) onto Universal Blvd.

The Resort is on your right. After the Security Welcome Center turn right for the entrance leading to the self parking lot.

The meeting room is Sebastian L1.

Revised - Schedule of Events (All Afternoon Sessions are FREE to HFTP Members)

Tuesday November 17th

12:30 pm **Registration**

1:00 pm **“Economic Forecast for Orlando Area” Sean Snaith, Ph.D..**

2:15 pm **“How to Defend Yourself in a Sales Tax Audit” Ralph Pepe**

3:15 pm – 3:45 pm **Light Snacks & Beverages, sponsor PAS and Infor**

3:45 pm **“Leveraging Electronic Forms to Improve Business Processes” Larry Beck**

5:00 pm **“Becoming Intentional on Earning Outrageous Trust” Roy W. Reid**

6:00 pm – 7:15 pm **Cash Bar Reception and Dinner, heavy hors d'oeuvre selection.**

7:15 pm **“Navigating the World of Immigration Work Visas” Keith Pabian**

8:15 pm **Chapter Business, 50/50**

These educational sessions fall under specialized knowledge and applications geared to basic knowledge on the topic and there are no prerequisites for attending. One CPE credit hour may be earned for participation in each 50 minute session for a maximum of 5.0 CPE Credits. Speakers and topics subject to change.

Please RSVP on our web-site: www.midfloridahftp.org

OR on your personal e-vite from the Chapter Secretary.

Reservations and cancellations before 12:01 pm November 13th, please indicate if you will: 1) attend the afternoon sessions only, 2) the dinner only or 3) you will attend both!

Afternoon Sessions: Chapter Member's \$FREE.00, Non Members \$55.00 (includes dinner)

Dinner and evening program: Members \$45.00, Non-Members & no RSVP \$55.00, HFTP Student Chapter Members \$25.00.

No-shows and late cancellations will be billed.

We will kick off the event at 1 pm, so plan to be there for a great afternoon and evening of informative speakers, good food and excellent company.

**The event offers you five (5) CPE credits and a dinner for \$45.00.
At \$9.00 per CPE credit it is the best CPE deal in the UNIVERSE.**

**To use the express registration line at the meeting,
PAYPAL is available on the web-site.**

Like us on Facebook

President's Corner
By: Kelly Montgomery

Fellow HFTP Mid-Florida Chapter Members,

This first month has flown by...in much the same way that many of our chapter members had a chance to fly to the beautiful Pacific Northwest to attend the HFTP Annual Convention in Bellevue, Washington! The tales they tell of the Space Needle, the Scavenger Hunt (apparently members of our chapter were on both the FIRST and LAST place teams) and dressing up for the President's Dinner! And oh yeah, the educational opportunities, too! It was very special that we were able to have a large group of representatives from our chapter go to collect our award for Chapter of the Year...let's do it again in 2016!!

This month's meeting at the Wyndham Orlando Resort International Drive was very educational, with Claudia Rilea, the Revenue Audit Supervisor for the Orange County Comptroller, giving us tips and tricks on what they look for when performing and audit. She also gave us a super-secret tip that we promised not to share under penalty of audit. I bet you are wishing you had attended that meeting right about now!!

On November 17, we will be having our mini-educational at the Rosen Shingle Creek, for which we have a great variety of topics, from defending yourself in a sales tax audit, to going paperless when on-boarding new employees and becoming intentional on earning outrageous trust. Sounds good, huh? We will be having a heavy hors d'oeuvres and cocktail reception for our final speaker, who will amaze us with "Navigating the World of Immigration Work Visas". We had this same format last December at the Rosen Shingle Creek, it was amazing and the food was spectacular (no pressure there!)

Finally, in December, with a date still to be determined, we will be having a social outing...have you ever wondered how you would survive a deadly virus contamination or an Arizona shoot-out? What if you had to work with a team to survive the crisis? Join us while we plan our Escape and then escape for some cocktails, food and fun!

Thank you again for your continued support and involvement in the Greatest Chapter in the HFTP Universe!

Respectfully,

Kelly

Kelly Montgomery
 HFTP Mid-Florida Chapter President

Membership News, Embrace the vision, join the fun!

Committee Chair, **Gregory Wilhelm, CHTP**
 407-923-5962 or gregorywilhelm@mindspring.com

YOUR Chapter currently has 130 members active in a wide range of activities such as; member education at the general meetings and mini-educational seminars.

We provide HFTP CHAE and CHTP certification reviews and testing.

We also give back to the community through participation in the Bacchus Bash, the Annual Golf Event to benefit Camp Boggy Creek and the American Cancer Society Cattle Baron's Ball.

Your chapter is looking for new and exciting properties to host our General Meetings. We are blessed to be in an area of so many excellent hotels, resorts and clubs.

We want to thank the properties that have hosted meetings already this year. Without their support and generosity our meetings would not be the great success they have been.

If you are interested in hosting a General Membership Meeting please contact any Board member. We would like to offer the Membership a chance to visit a number of new sites this year. Can you help?

See you at the Meeting!



**HFTP Mid-Florida Chapter
 Member Spotlight
 Dale Meyer**

Born in Oahu, Hawaii into a Marine Corp/Air Force family, Dale moved to the Midwest keeping busy with sports and learning strong work ethics through involvement in Boy Scouts as an Eagle Scout. Graduating high school in the Omaha, Nebraska area, Dale began gaining business experience in retail management of a 75,000 square foot store managing more than 50 employees, traveling to over 20 stores in 5 states developing training and customer service programs. Searching for new opportunity and change from the cold seasons and land locked geography of Nebraska, Dale moved to Florida in 2001 and attended Valencia Community College to earn an Associates in Arts degree. Through 2001-2007, he worked numerous customer service, technology and hospitality oriented positions including, Election Systems/Software, Best Buy "New Homes" division and SeaWorld.

Meeting his wife at SeaWorld, Dale moved on in 2007 with part time schedules at both Disney and the Rosen Shingle Creek Golf course to attend the University of Central Florida full time and later earn a Management Information Systems degree in 2009. Accompanied with the MIS degree and background experience, Dale joined Millennium Technology Group in 2010 as Client Relations Manager with the company. Since earning this position he has gained invaluable career experience working with colleagues, achieved various technical certifications and is involved with local associations such as HFTP. Dale lives with his wife and two daughters here in Orlando, Florida where they take full advantage of as many amenities people tend to visit Florida to experience.

HFTP Mid - Florida Board
 Board Member Greg
 Wilhelm. CHTP presents
 Dale with the coveted HFTP
 -Mid-Florida padfolio.





Master of Ceremonies Tina Samson, CHAE and Past HFTP Global President presents the President's Plaque to outgoing Mid-Florida Chapter President Lori Schefstad, CHTP, MCSE.

Lori now serves as the Chairperson of the Board.

COMMITTEE ASSIGNMENTS 2016

We need you !!! If you are interested in contributing to any of the committees, please contact any Board Member.

* Denotes Chair or Co-chairs

Education – Mini Ed Conf.

*Lori Schefstad 407-238-8445

*Susan Ferguson 407-876-8031

Job Bank/Legislative/By-Laws

* Kelly Montgomery 407-503-9215

Membership Relations/Recruitment

*Gregory Wilhelm 407-923-5962 or gregorywilhelm@mindspring.com

Jose Aybar 407-535-6125

Communications / Social Media

Webmaster: www.midfloridahftp.org

* Susan Ferguson 407-876-8031

* Lori Schefstad 407-238-8445

Newsletter Ed.

*Bill Parrish 407-876-8038

Kelly Montgomery 407-503-9215



Admin/Program/Speakers

*Arthur Kasper 407-626-6760

Christina Finch 407-478-1956

Dawn Shovestull 407-905-4538

Admin. Locations

* Christina Finch 407-478-1956

Dawn Shovestull 407-905-4538

Scholarship Awards

* Michael Dryden 407-597-4068

Nominations

* Lori Schefstad 407-238-8445

Chad Curtis 407-996-6143

Michael Dryden 407-597-4068

Kris Shoemaker 407-685-9827

Bill Parrish 407-876-8038

Larry McCloskey 407-947-7140

Chapter of the Year and Regional Conference

* The Board

Hospitality Committee

* Christine Cipar 407-816-5188

Dawn Shovestull 407-905-4538

Jose Aybar 407-535-6125

Community Services

[CFH&LA Ex-Officio Board Member](#)

Kelly Montgomery 407-503-9215

Bacchus Bash

* Larry McCloskey 407-947-7140

* Michael Dryden 407-597-4068

Chad Curtis 407-996-6143

Nasir Naseer 407-387-0242

Charity Golf Event

It's all for the kids!

* Jack Griffith 407-685-7520

Jeff Fernandez 407-685-7521

Gordon LeBlanc 386-235-3875

Nasir Naseer 407-387-0242

Cattle Baron's Ball

* Chad Curtis 407-996-6143

Publications /Publicity

* Jack Griffith 407-685-7520

Michael Dryden 407-597-4068

Gordon LeBlanc 386-235-3875

Chapter Calendar

Nasir Naseer 407-387-0242

Fun Committee

Dr. Judy Holcomb 352-588-8005

Chapter Historian, Photography

Michael Dryden 407-597-4068

Next to the swearing in of the elected Chapter Officers: Christine Cipar, Treasurer, Nasir Naseer, Vice-President and Jack Griffith, Secretary.



Tina then moves to the installation of Kelly Montgomery as the 2016 HFTP Mid-Florida Chapter President..

Kelly comes well prepared to lead the chapter having served as Mid-Florida Chapter Secretary, Treasurer and Vice-President.

The President's tiara of power is past from Lori to Kelly in this very solemn and historically relevant ceremony.

Good luck with that Mr. Vice-President ,wear it proudly!



Tina, swears in the newly elected Board members: Dawn Shovestull, Greg Wilhelm, CHTP and Jose Aybar CHAE.

The newly elected join Christina Finch, Gordon LeBlanc and Arthur Kasper completing the first year of their two year board terms.



Your 2015 - 2016
HFTP Mid-Florida Board of Directors

From the Left: Jose Aybar, CHAE, Chairperson, Lori Schefstad, CHTP, Greg Wilhelm, CHTP, Christina Finch, Dawn Shovestull, Secretary Jack Griffith, Treasurer Christine Cipar, President Kelly Montgomery, Vice-President Nasir Naseer and Gordon LeBlanc. Missing is Arthur Kasper.

The Board invites you all to participate in the activities of the chapter and take the opportunity get involved.

See you all at the next General Meeting!

POST Integrations is the *only* credit card processor *exclusively* serving the hospitality industry



Contact Us Today!
866.377.2649
www.postint.com

Paid thru
05/31/15x12

fast, focused, and flexible

HFTP MID-FLORIDA CHAPTER

P.O. Box 692004
Orlando, FL 32869-2004

2015 HFTP Mid-Florida CALENDAR

Note: Meeting fees for 2015 are \$45 Regular member, \$25 HFTP Student Chapter, \$55 all guests, Non-Members and failed to RSVP.

No Shows are invoiced.

Prepay your meeting fee on the web-site with PayPal

November 5th, Board Meeting, 6pm, OCCC.

November 17th, Mini-Ed. 1pm, Rosen Shingle Creek Resort. 5 CPE credits

Hot off the presses!

December Social, wanna Go to Escape Room Please stay tuned for more information.

For more Chapter news visit the Universally acclaimed Chapter Web Site at:

www.midfloridahftp.org

The opinions expressed in the Mid-Florida Chapter newsletter and web-site are solely those of the editor, web master or author of the article and have nothing to do with HFTP Global and /or in some cases reality, political correctness or good hygiene.

A CALL FOR CERTIFICATION

Be the best that you can be!



November 12, 2015

Re: Chapter 2016 Calendar Year Prepaid Meal Plan

Dear HFTP Mid-Florida Member;

Your Mid-Florida Chapter Officers and Board of Directors have put together a wonderful opportunity for you. For \$450.00, you will receive 10 monthly chapter meetings.

Please consider this your invoice for the prepaid HFTP Mid-Florida educational meeting fees. The prepaid fee is member specific and is not refundable for missed meetings. If the original named member leaves the company or transfers out of the area, the company may select another, employed, HFTP Mid-Florida member to use the balance of the year's prepayments. Contact the Chapter Treasurer for details.

Please complete and return this form with payment by January 20, 2016 to HFTP Mid-Florida Chapter, P.O. Box 692004, Orlando, FL 32869-2004.

Member Name: _____

Payment Type:

_____ Check (payable to HFTP Mid-Florida)

_____ Master Card _____ Visa _____ American Express

Card Number _____

Cardholder Signature _____

Expiration Date _____

Should you have any questions, please call me at 407-816-5188 or e-mail to: treasurer@midfloridahftp.org

Sincerely,

Christine Cipar

Christine Cipar
Treasurer, HFTP Mid-Florida Chapter

HFTP Mid-Florida Chapter Meetings Locations & Topics & C.P.E. Points

**** Your signature at the meeting registration desk verifies your attendance.

For your information this is a listing of all the educational opportunities at the Chapter level and a reminder for HITEC and the Annual Convention CPE credits you may have earned. You should receive a maintenance reporting form from HFTP when your two year maintenance cycle end approaches. If you have any questions contact Bryan Wood at HFTP 1-800-646-4387 or bryan.wood@hftp.org.

17 Points for 2014 from Monthly Chapter Meetings

01/28/14	Rosen Centre Hotel – Samir Gupte, VP Darden Restaurants -Ethics	CPE Pts. 1
02/25/14	Embassy Suites – Dr. Steve Sutton – Technology in Accounting, Embrace it but fear it.	CPE Pts. 1
03/25/14	Bohemian Hotel Celebration – Glenn Scharf, Accounting and Tax issues	CPE Pts. 1
04/29/14	The Castle Hotel – Mark Weeks, Wi-Fi in High Density Application	CPE Pts. 1
05/17/14	Spring Social – Orlando Improv at Point Orlando	
06/17/14	Nickelodeon Suites Resort, Mini Educational Program: CHAE & CHTP Reviews	CPE Pts. 5
	Daniel Stephens, The Future of Transportation in Orlando	
	Rich Rabazinski, Current Sales Tax Issues	
	Kris Shoemaker, Ethics in the Workplace	
	Miguel Solivan, Yield Management	
	Glenn Miller, Technology Developments and Usage Trends	
06/23 -26 2014	HITEC LA	CPE Var per HFTP
07/24 -7/26	The Florida Regional Bonita Springs, Various Speakers & Topics	CPE Var
07/29/14	Wyndham Orlando I-Drive, Susan Vanderford, An Introduction to Business Continuity	CPE Pts. 1
08/26/14	The B Hotel, Jeff Benavides, Sustainability in Hospitality	CPE Pts. 1
09/30/14	The Caribe Royale Orlando, Installation of Officers & Directors, Annual Meeting	CPE Pts. 0
10/22-25 2014	HFTP Annual Convention & Trade Show	CPE Var per HFTP
10/28/14	The Club at Bella Collina, Klent Luschen, Mobile Hospitality Technology Trends	CPE Pts. 1
11/18/14	Nickelodeon Suites Resort, Mini Educational Program:	CPE Pts. 5
	Juli Barter, Understanding the Value of Data Security	
	Kevin Gilpin, Keeping Your Data Safe	
	David Polanski, Insights into the Profile of a Fraudster	
	Tina Samson, Uniform System of Accounts 11 th Edition	
	Thomas Guglielmello, Wireless Technology	
December 2014	Winter Social	CPE Pts. 1/5

21.8 Points for 2015 from Monthly Chapter Meetings

01/27/15	Wyndham Grand Resort Bonnet Creek – Randall Woodward, St Leo Univ., Ethics & Management	CPE Pts. 1
02/24/15	Fla. Hotel & Conf. Center – Dr. Jeffrey Reinking, UCF, Strategies to Management Control Systems	CPE Pts. 1
03/24/15	DoubleTree Downtown, Sean Kalinich Millennium Tech. Group, Cyber Criminal Habits	CPE Pts. 1
04/28/15	Hyatt Regency Grand Cypress, Don Palmer, Consortium vs. ACA	CPE Pts. 1
05/26/15	B Hotel, Betsy Barbieux, How to understand anybody	CPE Pts. 1
06/23/15	Omni Orlando Resort, Champions Gate, Richard Stevens, Health Care Reform & Data Exchange	CPE Pts. 1
06/15-18 2015	HITEC Texas	CPE Var per HFTP
07/23 -24	The Florida Regional at Orlando, Various Speakers & Topics	CPE Pts 8.8
08/25/15	Rosen Centre Hotel, Ronald Worst, Fraud Prevention Applied Psychological Principles	CPE Pts. 1
09/22/15	Loews Royal Pacific Hotel, Installation of Officers & Directors, Annual Meeting	CPE Pts. 0
10/21-24 2015	HFTP Annual Convention & Trade Show	CPE Var per HFTP
10/27/15	Wyndham Orlando Resort I-Drive, Claudia Rilea, Enforcement & Audit Issues OCTD Tax	CPE Pts. 1
11/17/15	Rosen Shingle Creek, Mini Educational Program:	CPE Pts. 5
	Dr. Sean Snaith, Economic forecast for the Orlando area	
	Ralph Pepe, How to defend yourself in a sales tax audit	
	Larry Beck, Leveraging Electronic Forms to Improve Business Processes	
	Roy Reid, Becoming intentional on earning outrageous trust	
	Keith Pabians, Navigating the world of immigration work visas	
December 2015	Winter Social, a good way to Escape the holiday blahs.	CPE Pts. 1/5

Your Board of Directors wishes to thank the Mid-Florida hotels, resorts, clubs and other hospitality venues for their on going support of chapter events. We also thank the speakers that have devoted their time and talent to these educational sessions. We can't forget our event sponsors and chapter members of our Administrative, Program and Speaker Committee; the Hospitality Committee and Mini-Educational Committee, the entire Board of Directors and Past Presidents for their ongoing contributions.

Without the support of all the above, the educational program of your chapter would not be such a resounding success.